PEST TREATMENT — GUIDE

How to read a pest treatment quote

Compare identification, scope, licence details, preparation, price and follow-up before you book.

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Begin with the finding. A quote should identify the pest, describe the evidence and explain the proposed work. A plan for ants is not a termite plan. A price for one room is not a price for the whole dwelling.

EPA advises comparing value and quality as well as cost when selecting a pest-control service. It recommends asking for credentials and pesticide labels. Use that advice to compare written scopes before choosing a provider.

Check the provider

Ask for the business name, licence number, licence type and issuing agency. Check those details directly with the agency. Ask whether the credential covers the proposed work. Trade membership and a paid directory badge do not replace that check.

For Canada, ask the provider which provincial or territorial authority can confirm its credentials. This guide does not state that licensing categories or responsibilities are the same across markets.

Mark up the scope

| Quote field | What to clarify | | --- | --- | | Pest | Identification and evidence, including the affected areas | | Method | Why the proposed approach fits this pest and building | | Product | Names, labels and treated sites | | Preparation | Tasks for you, the landlord and the provider | | Visits | Initial work, inspections and return treatments included | | Repairs | Entry sealing, leak repair and wood repair included or excluded | | Cleanup | Droppings, nests and contaminated materials included or excluded | | Price | Currency, tax, deposits and optional charges | | Renewal | Cost, billing period and cancellation terms | | Guarantee | What triggers a return visit and what it costs |

Ask about access restrictions before accepting the schedule. Make a plan for children, pets and other occupants. Do not accept a generic promise that you can return after a fixed period without product-specific instructions.

Use ranges carefully

Our guides and cost tool use cited US planning ranges. Compare them with a quote only after matching pest, method, area and billing period. Do not compare a per-visit price with a seasonal plan or a removal price with removal plus exclusion.

A high quote may include work another quote omits. A low quote may still be suitable if the scope fits. Ask each provider to explain the difference. Do not ask it to remove a necessary

inspection or safety step just to meet a web estimate.

Send this clarification request

Please confirm the pest, affected areas, method, products and preparation. State the full price and currency. List included visits, repair work, cleanup, renewal terms and guarantee conditions. Please provide the licence details and issuing agency so I can check them before booking.

Keep the reply with the quote. Renters should share the plan with their property manager and clarify who approves and pays before work begins. This guide does not decide landlord or tenant duties.

Sources

- Tips for Selecting a Pest Control Service | US EPA. Fetched and checked 2026-11-10.
- Pesticide Use Around Pets. Fetched and checked 2026-11-10.

Frequently asked questions

Does Verified mean the directory guarantees the treatment?
No. Verify credentials with the issuing agency and compare the written treatment scope.